

Vetter Pharma-Fertigung GmbH & Co. KG, Ravensburg
Successfully Building on a Leading Global
Position with SAP SRM and itelligence!

»With SAP SRM 5.0, we use a forward-looking solution, which not only optimizes our industry-specific processes, but also simplifies all procurement processes and our logistics. We are able to use this foundation to further build on our market position as leading global expert in the field of aseptic filling for liquid and lyophilized drugs.«

Titus Ottinger, Finance, Controlling and IT Area Manager, Vetter Pharma-Fertigung GmbH & Co. KG

In addition to a perfected active ingredient, the pharmaceutical form of a drug is a significant factor in its success. Vetter Pharma-Fertigung GmbH & Co. KG thus offers its customers patient-friendly, pre-filled injection systems, which are often developed and manufactured in-house. As a leading global expert in the field of aseptic filling for liquid and lyophilized drugs, the company places particular value on first-class customer service. Thanks to its own range of services, the Ravensburg-based company has

ultimately been able to shorten the time it takes to launch a new pharmaceutical product considerably, thus maximizing its market success.

As the "e-purchase" SRM software used up until now has not fulfilled all customer requirements for some time, Vetter Pharma-Fertigung planned to replace its heterogeneous system landscape. The company chose a transparent SAP solution guaranteed to give a return on investment – and itelligence AG as the expert complete SAP service

itelligence

Vetter Pharma-Fertigung GmbH & Co. KG

Vetter Pharma-Fertigung GmbH & Co. KG has produced aseptically pre-filled application systems of the highest possible quality for over 25 years. International customers from the pharmaceutical and biotech industries value the special expertise of the Ravensburg-based company: as a strategic partner, Vetter Pharma-Fertigung – which has a total of 1,900 employees – supports customers in all product phases: from product development and approval through to successful market launch and global market supply.



Name:
Vetter Pharma-Fertigung
GmbH & Co. KG

Industry:
Pharmaceutical

Products:
Aseptically pre-filled
application systems

Size of company:
1,900 employees, of which
1,300 are SAP users

Turnover:
240 million euros (2007)

Headquarters:
Ravensburg

Branch offices:
Langenargen

provider. This is because the intelligence team not only possesses impressive expertise in the pharmaceutical sector, but also has experience with GMP-compliant projects, as well as with the validation of projects.

Forward-looking Planning and Management

The new partners thus launched the “ERP 2010 project – Introducing SAP to logistics” together. The aim of this trendsetting partnership was also quickly defined: it was important to create a homogeneous system landscape, which offers a uniform ordering platform for all users and areas and is future-oriented.

intelligence AG therefore not only successfully implemented the SAP ERP solution for Vetter Pharma-Fertigung, but also SAP SRM 5.0 in the classic scenario – a software solution that simplifies and automates all procurement processes. Several external supplier catalogs were also connected via an OCI interface. Even requisitioning stock material through advance reservation can now be controlled by the system.

Expert Teamwork

“intelligence really has done a lot of work for us”, says Area Manager Titus Ottinger, summarising the joint project. “In collaboration with our key users, the team not only undertook the installation and customization, but also the development of the system for subsequent documentation and the transfer of catalog data via the OCI interface. Through specialized training, our employees are able to use the many functions of the system successfully, immediately.”

The ERP and SRM systems went live simultaneously after the projects had been running for only six months. Since then, Vetter Pharma-Fertigung GmbH & Co. KG has been using a homogeneous, three-level system landscape, which, in addition to its wide range of functions, offers many further advantages: amongst other things, the company benefits from considerably shorter procurement times. Higher data quality is also ensured around the clock. Transparent data and improved evaluation options are also available to management, which facilitates further commercial decision-making.

And because intelligence also places the greatest value on first-class customer service, Vetter Pharma-Fertigung can call upon expert support from intelligence at any time, even after the successful implementation. It is also planned to increase usage convenience through additional developments: the excellent cooperation continues!

Facts & Figures

Solution: SAP ERP implementation combined with SAP SRM 5.0 implementation

Project duration: 6 months

Advantages:

- Uniform system ensures transparency
- Integrated business processes ensured
- Pre-installed industry-typical standard functions
- Shorter procurement times thanks to SAP SRM
- Higher data quality and improved evaluation options
- Simple operation thanks to convenient web interface

